

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)
CENTRAL CALIFORNIA DENTAL SURGERY CENTER (CCDSC)
Advisory Committee Meeting
Executive Conference Room
Tuesday, June 27, 2017
10:00 am**

AGENDA FOR PUBLIC SESSION

I. PUBLIC COMMENTS

“Comments can be made concerning any matter within the Advisory Committee’s jurisdiction; but if the matter is not on the agenda, there will be no discussion of the issue. A person addressing the Advisory Committee will be limited to 5 minutes.”

| | <u>ACTION</u> | <u>EXHIBIT</u> |
|--|----------------------|-----------------------|
| II. CALL TO ORDER | | |
| III. ROLL CALL | | |
| IV. APPROVAL OF AGENDA | * | |
| V. APPROVAL OF MINUTES | | |
| A. May 23, 2017 Meeting Minutes | * | 1 |
| VI. FINANCIAL REPORT | | |
| A. May 2017 Financials | * | 2 |
| VII. ADMINISTRATOR REPORT | | |
| VIII. OLD BUSINESS | | |
| IX. NEW BUSINESS | | |
| A. Policies & Procedures Recommendation | * | |
| B. Credentialing / Privileging Recommendation | * | |
| X. AGENDA FOR CLOSED SESSION | | |
| Closed Session Items Pursuant the Brown Act will be: | | |
| 1. Section 54954.5(h) Report Involving Trade Secrets – Regarding New Services. Estimated date of public disclosure will be in 2017. | | |
| 2. Section 54954.5 (c); 54956.9 Conference with Legal Counsel for Initiation of Litigation. | | |
| 3. Section 1461 of the Health and Safety Code – Quality Management. | | |
| 4. Section 54957 Personnel Actions. | | |
| XI. NEXT MEETING DATE | | |
| XII. ADJOURNMENT | | |

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)
CENTRAL CALIFORNIA DENTAL SURGERY CENTER (CCDSC)**

Advisory Committee Meeting

Executive Conference Room

Tuesday, May 23, 2017

10:00 am

CALL TO ORDER

Edward Lujano called the meeting to order at 10:00 a.m.

ROLL CALL

Present: Edward Lujano, Bloss CEO; Fily Cale, Executive Assistant; Kory Billings, Committee Member and Lloyd Weaver, Committee Member

Others Present: Dawnita Castle, Interim CFO; Kylene Powell, CCDSC RN / DON and David Thompson, CCDSC Administrator via Teleconference

Absent: None

Edward Lujano welcomed Kylene Powell, RN to the Advisory Committee meeting. He also congratulated her on the appointment as Administrator.

APPROVAL OF AGENDA

A motion was made / seconded, (Kory Billings / Lloyd Weaver) to approve the May 23, 2017 agenda as presented. Motion carried.

APPROVAL OF MINUTES

A. April 25, 2017 Meeting Minutes, Exhibit 1

Several grammatical corrections and a typo were made to the April 25, 2017 Meeting Minutes.

A motion was made /seconded, (Lloyd Weaver / Kory Billings) to approve the April 25, 2017 meeting minutes with corrections, Exhibit 1. Motion carried.

FINANCIAL REPORT

A. April 2017 Financials, Exhibit 2

Dawnita Castle reported that for the month of April 2017, CCDSC saw 223 patients and had had a profit of \$148,882. The Denti-Cal incentive in the amount of \$98,200 is recorded in Other Operating Revenue. YTD net income for CCDSC \$479,433, which is consistent with an average of \$1,221 for revenue per patient and expenses are \$1,118.

A motion was made /seconded, (Kory Billings / Lloyd Weaver) to approve and accept the April 2017 Financials report, Exhibit 2. Motion carried.

ADMINISTRATOR REPORT

David Thompson reported that April 2017 was a good month with good provider staffing. Drs. Kim and Haung are both interested in going to Stockton to pair up with Dr. Schuller.

David Thompson also stated that Kylene Powell has been introduced to both CCDSC and CDSC as Administrator. The transition has gone smoothly and the staff is excited that she will have the opportunity to be the administrator.

The incentive payment will not show up in the monthly financials as patient revenue, but it does equate to about \$90 per patient. This is the dental transformation commission which will be paid annually or every six months if we meet our threshold.

The fire wall should be completed this week if not already done.

David Thompson reported that bill AB15 which has the potential to increase the top 15 procedure to commercial rates, the language has changed now to read that the bill will double the rates. We will hear this Friday, whether or not the bill will get out of the suspense file and if it does the only other thing that would stop it would be a veto from the governor.

Kory Billings asked if there was an approximate cost for the firewall. David Thompson stated that it was an additional \$9,000 from the \$52,780 that was approved. Dawnita Castle stated that the first payment came out of the Funded Depreciation account. The second payment will also come out of the same account.

Kylene Powell, RN, thanked everyone for giving her this opportunity. She is grateful and humble for the opportunity.

OLD BUSINESS

None

NEW BUSINESS

A. Policies & Procedures Recommendation, Exhibit 4

None.

B. Credentialing Privileging Recommendation

None.

AGENDA FOR CLOSED SESSION

None.

NEXT MEETING DATE

The next Advisory Committee meeting will be held Tuesday, June 27, 2017 at 10:00 am.

ADJOURNMENT

As there was no further business, the meeting adjourned into closed session at 10:15 am for the Quality Report under Section 1461 Quality Management.

The meeting reconvened into public session at 10:16 am. No action taken.

As there was no further business, the meeting adjourned into closed session at 11:09 am for

Respectfully Submitted,

Fily Cale
Executive Assistant

Lloyd Weaver
Committee Member

**CENTRAL CALIFORNIA DENTAL SURGERY CENTER (CCDSC)
Period Ended May 2017**

May Financial Statements:

Prior Month Comparison (**blue**)

Monthly Operating Report Summary (**green**)

Accrual Basis

Income Statement per Case Analyses (**white**)

January Check Register (**goldenrod**)

A/R Aging (**white**)

A/R Activity Summary (**pink**)

Monthly Billing by Insurance (**green**)

CENTRAL CALIFORNIA DENTAL SURGERY CENTER
 MONTHLY OPERATING STATEMENT
 PRIOR MONTH COMPARISON
 7200 BMH: CCDSC
 D. THOMPSON

| | MAY 2017 ACTUAL | APR 2017 ACTUAL | \$ VARIANCE | % VARIANCE |
|---------------------------------|--------------------|--------------------|-------------|------------|
| REVENUES | | | | |
| CCDSC DENTAL SURGERY REV | 313,687 | 288,263 | 25,424 | 8.82% |
| TOTAL PATIENT REVENUE | 313,687 | 288,263 | 25,424 | 8.82% |
| DEDUCTIONS FROM REVENUES | | | | |
| DENTAL SURGERY RD | 15,684 | 14,413 | (1,271) | (8.82)% |
| TOTAL DEDUCTIONS FROM REVENUE | 15,684 | 14,413 | (1,271) | (8.82)% |
| NET PATIENT REVENUE | 298,003 | 273,850 | 24,153 | 8.82% |
| OTHER OPERATING REVENUE | | | | |
| CCDSC MISC OTHER OPERATING | 0 | 98,201 | (98,201) | (100.00)% |
| TOTAL OTHER OPERATING REVENUE | 0 | 98,201 | (98,201) | (100.00)% |
| TOTAL NET OPERATING REVENUE | 298,003 | 372,051 | (74,048) | (19.90)% |
| EXPENSES | | | | |
| SALARIES | | | | |
| MANAGEMENT AND SUPERVISION | 9,505 | 6,757 | (2,748) | (40.66)% |
| TECHNICAL AND SPECIALIST | 4,521 | 3,683 | (838) | (22.74)% |
| REGISTERED NURSE | 16,243 | 15,134 | (1,109) | (7.33)% |
| LICENSED VOCATIONAL NURSE | 7,308 | 1,987 | (5,321) | (267.79)% |
| MEDICAL ASSISTANTS | 17,988 | 14,677 | (3,311) | (22.56)% |
| CLERICAL | 10,164 | 8,300 | (1,865) | (22.46)% |
| VACATION EXPENSE | 87 | (501) | (588) | 117.31% |
| TOTAL SALARIES | 65,815 | 50,037 | (15,778) | (31.53)% |
| BENEFITS | | | | |
| FICA | 5,009 | 3,838 | (1,171) | (30.51)% |
| HEALTH INSURANCE | 6,458 | 5,655 | (803) | (14.19)% |
| WORKERS COMPENSATION | 186 | 600 | 414 | 69.00% |
| TOTAL BENEFITS | 11,653 | 10,094 | (1,560) | (15.45)% |
| TOTAL SALARIES AND BENEFITS | 77,468 | 60,130 | (17,338) | (28.83)% |

CENTRAL CALIFORNIA DENTAL SURGERY CENTER
 MONTHLY OPERATING STATEMENT
 PRIOR MONTH COMPARISON
 7200 BMH CCDCS
 D. THOMPSON

| | MAY 2017 ACTUAL | APR 2017 ACTUAL | \$ VARIANCE | % VARIANCE |
|---------------------------------|--------------------|--------------------|-----------------|-----------------|
| PROFESSIONAL FEES | | | | |
| CONSULTING & MANAGEMENT | 12,900 | 12,500 | (400) | (3.20)% |
| OTHER CONTRACTED SERVICE | 2,343 | 2,231 | (112) | (5.00)% |
| ANESTHESIOLOGIST | 53,000 | 46,100 | (6,900) | (14.97)% |
| DENTIST | 45,252 | 40,050 | (5,202) | (12.99)% |
| TOTAL PROFESSIONAL FEES | 113,495 | 100,881 | (12,613) | (12.50)% |
| SUPPLIES | | | | |
| DENTAL SUPPLIES | 9,550 | 8,204 | (1,345) | (16.40)% |
| MEDICAL GASES | 492 | 565 | 73 | 12.96% |
| IV SOLUTIONS | 0 | 2 | 2 | 100.00% |
| PHARMACEUTICALS | 5,779 | 4,395 | (1,384) | (31.50)% |
| OTHER MEDICAL SUPPLIES | 14,169 | 12,093 | (2,076) | (17.17)% |
| FOOD | 38 | 234 | 196 | 83.82% |
| LINEN | 1,419 | 1,164 | (255) | (21.92)% |
| CLEANING SUPPLIES | 103 | 151 | 48 | 31.74% |
| OFFICE SUPPLIES | 792 | 637 | (155) | (24.34)% |
| EMPLOYEE APPAREL | 974 | 961 | (13) | (1.32)% |
| INSTRUMENTS & MINOR EQUIPMENT | 173 | 80 | (93) | (116.50)% |
| OTHER MINOR EQUIPMENT | 220 | 2,964 | 2,744 | 92.58% |
| OTHER NON-MEDICAL SUPPLIES | 1,096 | 701 | (395) | (56.24)% |
| INVENTORY ADJUSTMENTS | (207) | 0 | 207 | |
| FREIGHT ON PURCHASES | 428 | 133 | (295) | (221.12)% |
| GROSS VARIANCE | 0 | 1 | 1 | 100.00% |
| SALES TAX AND VARIANCE | (273) | (12) | 262 | (2,236.67)% |
| TOTAL SUPPLIES | 34,752 | 32,273 | (2,479) | (7.68)% |
| PURCHASED SERVICES | | | | |
| REPAIRS AND MAINTENANCE | 1,822 | 1,879 | 57 | 3.03% |
| MANAGEMENT SERVICES | 200 | 200 | 0 | 0.00% |
| RECRUITING | 10 | 0 | (10) | |
| OTHER PURCHASED SERVICES | 15,294 | 19,845 | 4,552 | 22.94% |
| TOTAL PURCHASED SERVICES | 17,325 | 21,924 | 4,599 | 20.98% |
| DEPRECIATION | | | | |
| DEPREC - LAND & IMPROVEMENTS | 100 | 100 | 0 | 0.00% |
| DEPREC-LEASEHOLD IMPROVEMENTS | 15 | 15 | 0 | 0.00% |
| DEPREC-EQUIPMENT | 1,815 | 1,815 | 0 | 0.00% |
| TOTAL DEPRECIATION | 1,930 | 1,930 | 0 | 0.00% |
| RENTS AND LEASES | | | | |
| RENTAL - EQUIPMENT | 124 | 124 | 0 | 0.00% |

CENTRAL CALIFORNIA DENTAL SURGERY CENTER
 MONTHLY OPERATING STATEMENT
 PRIOR MONTH COMPARISON
 7200 BMH CCDSC
 D. THOMPSON

| | MAY 2017 ACTUAL | APR 2017 ACTUAL | \$ VARIANCE | % VARIANCE |
|--|--------------------|--------------------|-------------|------------|
| TOTAL RENTS AND LEASES | 124 | 124 | 0 | 0.00% |
| UTILITIES | | | | |
| OTHER OPERATING EXPENSES | | | | |
| OTHER UNASSIGNED COSTS | 129 | 213 | 85 | 39.68% |
| TELEPHONE | 497 | 447 | (51) | (11.33)% |
| SUBSCRIPTIONS & DUES | 39 | 39 | 0 | 0.00% |
| TRAVEL | 4,161 | 3,371 | (790) | (23.42)% |
| ADVERTISING | 721 | 1,230 | 508 | 41.34% |
| OTHER EXPENSES | 500 | 500 | 0 | 0.00% |
| CONTINGENCY EXP | 1,000 | 1,000 | 0 | 0.00% |
| TOTAL OTHER OPERATING EXPENSE | 7,047 | 6,800 | (247) | (3.64)% |
| TOTAL OPERATING EXPENSE | 252,140 | 224,062 | (28,078) | (12.53)% |
| NET INCOME FROM OPERATIONS | 45,862 | 147,989 | (102,126) | (69.01)% |
| NON-OPERATING REVENUES | | | | |
| GRANT REVENUE | 833 | 833 | 0 | 0.00% |
| TOTAL NON-OPERATING REVENUE | 833 | 833 | 0 | 0.00% |
| NET INCOME BEFORE ALLOCATION OF OVERHEAD | 46,696 | 148,822 | (102,126) | (68.62)% |
| ALLOCATIONS | | | | |
| ALLOCATION - SQ FT | 5,498 | 4,700 | (798) | (16.97)% |
| ALLOCATION - SALARY | 476 | 121 | (355) | (292.97)% |
| TOTAL ALLOCATIONS | 5,974 | 4,821 | (1,153) | (23.91)% |
| NET INCOME AFTER ALLOCATION OF OVERHEAD | 40,722 | 144,001 | (103,279) | (71.72)% |

RUN DATE: 06/21/17
RUN TIME: 1130

Castle Family Health Centers GL **LIVE**

PAGE 4
RUN: CCDSC REPORTS RPT: CCSDTLMO FMT: INC MO 1

CENTRAL CALIFORNIA DENTAL SURGERY CENTER
MONTHLY OPERATING STATEMENT
PRIOR MONTH COMPARISON
7200 BMH CCDSC
D. THOMPSON

MAY 2017 APR 2017
ACTUAL ACTUAL \$ VARIANCE % VARIANCE

STATISTICS

LABOR STSTISTICS

| | | | | |
|----------------------|--------------|--------------|--------------|-----------------|
| PRODUCTIVE HOURS | 2,156 | 1,847 | (309) | (16.73)% |
| NON-PRODUCTIVE HOURS | 610 | 341 | (270) | (79.09)% |
| TOTAL PAID HOURS | <u>2,767</u> | <u>2,188</u> | <u>(579)</u> | <u>(26.44)%</u> |

VISITS

| | | | | |
|--------------|------------|------------|-------------|----------------|
| OTHER VISITS | 236 | 223 | (13) | (5.83)% |
| TOTAL VISITS | <u>236</u> | <u>223</u> | <u>(13)</u> | <u>(5.83)%</u> |

PROCEDURES

| | | | | |
|--|-------------------|-------------------|-------------------|-------------------|
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
|--|-------------------|-------------------|-------------------|-------------------|

CENTRAL CALIFORNIA DENTAL SURGICAL CENTER
 MONTHLY OPERATING REPORT SUMMARY
 7200 BHH CCDSC
 D. THOMPSON

| | MAY 2017 ACTUAL | MAY 2016 ACTUAL | \$ VARIANCE | % VARIANCE | MAY 2017 YTD ACTUAL | MAY 2016 YTD ACTUAL | \$ VARIANCE | % VARIANCE |
|-------------------------------|--------------------|--------------------|-------------|------------|------------------------|------------------------|-------------|------------|
| PATIENT SERVICES REVENUE | 313,687 | 304,750 | 8,937.39 | 3% | 3,061,001 | 2,844,799 | 216,202 | 7.60% |
| CCDSC DENTAL SURGERY REV | 313,687 | 304,750 | 8,937.39 | 3% | 3,061,001 | 2,844,799 | 216,202 | 7.60% |
| TOTAL PATIENT REVENUE | | | | | | | | |
| DEDUCTIONS FROM REVENUE | | | | | | | | |
| DENTAL SURGERY RD | 15,684 | 27,278 | 11,593.13 | 43% | 192,961 | 281,809 | 88,848 | 31.53% |
| OTHER / SELF | 0 | 0 | 0.00 | 0% | (15) | 0 | 15 | |
| TOTAL DEDUCTIONS FROM REVENUE | 15,684 | 27,278 | 11,593.13 | 43% | 192,946 | 281,809 | 88,863 | 31.53% |
| NET PATIENT REVENUE | 298,003 | 277,472 | 20,530.52 | 7% | 2,868,054 | 2,562,990 | 305,065 | 11.90% |
| OTHER REVENUE | 0 | 0 | 0.00 | 0% | 98,201 | 0 | 98,201 | |
| TOTAL NET OPERATING REVENUE | 298,003 | 277,472 | 20,530.52 | 7% | 2,966,255 | 2,562,990 | 403,265 | 15.73% |
| OPERATING EXPENSES | | | | | | | | |
| SALARIES AND WAGES | 65,815 | 48,479 | (17,336.42) | (36)% | 587,091 | 486,175 | (100,916) | (20.76)% |
| EMPLOYEE BENEFITS | 11,653 | 9,666 | (1,987.05) | (21)% | 98,161 | 84,260 | (13,901) | (16.50)% |
| PROFESSIONAL FEES | 113,495 | 110,922 | (2,573.03) | (2)% | 1,128,222 | 1,108,307 | (19,915) | (1.80)% |
| SUPPLIES | 34,752 | 36,121 | 1,368.93 | 4% | 339,453 | 318,671 | (20,782) | (6.52)% |
| PURCHASED SERVICES | 17,325 | 27,766 | 10,440.86 | 38% | 194,457 | 192,667 | (1,791) | (0.93)% |
| DEPRECIATION | 1,930 | 1,712 | (218.82) | (13)% | 21,033 | 19,054 | (1,980) | (10.39)% |
| RENTS AND LEASES | 124 | 0 | (123.64) | | 371 | 446 | 75 | 16.74% |
| OTHER EXPENSES | 7,047 | 11,364 | 4,317.48 | 38% | 85,504 | 118,746 | 33,242 | 27.99% |
| TOTAL OPERATING EXPENSE | 252,140 | 246,029 | (6,111.69) | (3)% | 2,454,293 | 2,328,325 | (125,968) | (5.41)% |
| NET INCOME FROM OPERATIONS | 45,862 | 31,444 | 14,418.83 | 45% | 511,962 | 234,665 | 277,298 | 118.17% |
| NON-OPERATING REVENUE | 833 | 833 | 0.00 | 0% | 14,167 | 4,167 | 10,000 | 240.00% |
| NON-OPERATING EXPENSE | 0 | 0 | 0.00 | 0% | 0 | 0 | 0 | 0.00% |
| NET NON-OPERATING INCOME | 833 | 833 | 0.00 | 0% | 14,167 | 4,167 | 10,000 | 240.00% |
| NET INCOME | 46,696 | 32,277 | 14,418.83 | 45% | 526,129 | 238,831 | 287,298 | 120.29% |

BLOSS MEMORIAL HEALTHCARE DISTRICT

Month of May 2017

INCOME STATEMENT

\$ PER CASE

| | <u>CCDSC</u> | <u>CCDSC</u> |
|-----------------------------|----------------------|-------------------|
| NUMBER OF CASES | <u>236</u> | <u>236</u> |
| NET PATIENT REVENUE | 298,003 | 1,263 |
| OTHER REVENUE | 0 | 0 |
| TOTAL NET OPERATING REVENUE | <u>298,003</u> | <u>1,263</u> |
| OPERATING EXPENSES | | |
| SALARIES AND WAGES | 65,815 | 279 |
| EMPLOYEE BENEFITS | 11,653 | 49 |
| PROFESSIONAL FEES | 113,495 | 481 |
| SUPPLIES | 34,752 | 147 |
| PURCHASED SERVICES | 17,325 | 73 |
| DEPRECIATION | 1,930 | 8 |
| RENT | 0 | 0 |
| UTILITIES | 0 | 0 |
| INSURANCE | 0 | 0 |
| OTHER EXPENSES | 7,171 | 30 |
| TOTAL OPERATING EXPENSE | <u>252,141</u> | <u>1,068</u> |
| NET INCOME FROM OPERATIONS | 45,863 | 194 |
| NON-OPERATING REVENUE | <u>833</u> | <u> </u> |
| NET INCOME | <u><u>46,696</u></u> | <u><u>198</u></u> |

**Central California Dental Surgery Center
May-17**

Auto Debits - Old Account

| | |
|-------------------------------|----------------------|
| Bank Fees | 128.67 |
| Transfer to CCDSC New Account | 0.00 |
| Transfer to Bloss | 0.00 |
| Grand Total | <u>128.67</u> |

**Central California Dental Surgery Center
Auto Debits - New Account**

| | |
|-------------------------------|--------------------------|
| Bank Fees | 0.00 |
| Transfer to Bloss for Payroll | 160,988.27 |
| Transfer to Laif Account | 0.00 |
| Grand Total | <u>160,988.27</u> |

RUN DATE: 06/01/17
 RUN TIME: 1120
 RUN USER: COOKS

Castle Family Health Centers AP **LIVE**
 CHECK REGISTER BY DATE

CCDSC
 FROM 05/01/17 TO 05/31/17

| DATE | CHECK NUM | VENDOR NUM | VENDOR NAME | STATUS | STATUS DATE | AMOUNT | |
|----------|-----------|------------|-------------------------------------|--------|-------------|--------------------|----------------------|
| | | | | | | ISSUED/ CLEARED | VOIDED/ UNCLAIMED |
| 05/05/17 | 001921 | S0320 | A SIMPLE SOLUTION | ISSUED | 05/05/17 | 344.90 | |
| 05/05/17 | 001922 | S0297 | ALSCO, INC. | ISSUED | 05/05/17 | 270.16 | |
| 05/05/17 | 001923 | S0350 | AT&T - CALNET 3 | ISSUED | 05/05/17 | 46.90 | |
| 05/05/17 | 001924 | S0191 | HENRY SCHEIN MEDICAL (920126) | ISSUED | 05/05/17 | 1689.26 | |
| 05/05/17 | 001925 | S0066 | HENRY SCHEIN DENTAL (3194208) | ISSUED | 05/05/17 | 1353.40 | |
| 05/05/17 | 001926 | S0351 | ITSVAVY LLC | ISSUED | 05/05/17 | 1447.64 | |
| 05/05/17 | 001927 | S0012 | MAXDENT DENTAL SUPPLY, INC. | ISSUED | 05/05/17 | 150.47 | |
| 05/05/17 | 001928 | S0098 | MERCED COUNTY - CASTLE AIRPORT | ISSUED | 05/05/17 | 25.49 | |
| 05/05/17 | 001929 | S0016 | MCKESSON MEDICAL SURGICAL(54363856) | ISSUED | 05/05/17 | 3611.42 | |
| 05/05/17 | 001930 | S0338 | NUSMILE PEDIATRIC CROWNS | ISSUED | 05/05/17 | 404.00 | |
| 05/05/17 | 001931 | S0099 | VACCA, KI | ISSUED | 05/05/17 | 400.00 | |
| 05/05/17 | 001932 | S0233 | ZENITH INSURANCE COMPANY | ISSUED | 05/05/17 | 1386.00 | |
| 05/10/17 | 001933 | S0297 | ALSCO, INC. | ISSUED | 05/10/17 | 271.03 | |
| 05/10/17 | 001934 | S0350 | AT&T - CALNET 3 | ISSUED | 05/10/17 | 55.54 | |
| 05/10/17 | 001935 | S0191 | HENRY SCHEIN MEDICAL (920126) | ISSUED | 05/10/17 | 1023.67 | |
| 05/10/17 | 001936 | S0066 | HENRY SCHEIN DENTAL (3194208) | ISSUED | 05/10/17 | 1822.08 | |
| 05/10/17 | 001937 | S0018 | SMILEMAKERS | ISSUED | 05/10/17 | 246.99 | |
| 05/15/17 | 001938 | S0297 | ALSCO, INC. | ISSUED | 05/15/17 | 273.42 | |
| 05/15/17 | 001939 | S0033 | AT&T | ISSUED | 05/15/17 | 53.87 | |
| 05/15/17 | 001940 | S0350 | AT&T - CALNET 3 | ISSUED | 05/15/17 | 55.52 | |
| 05/15/17 | 001941 | S0016 | MCKESSON MEDICAL SURGICAL(54363856) | ISSUED | 05/15/17 | 2776.48 | |
| 05/15/17 | 001942 | S0299 | QUALITY ASSURANCE SERVICES, INC. | ISSUED | 05/15/17 | 525.00 | |
| 05/15/17 | 001943 | S0348 | ULINE | ISSUED | 05/15/17 | 126.75 | |
| 05/15/17 | 001944 | S0255 | VALLEY YELLOW PAGES | ISSUED | 05/15/17 | 429.00 | |
| 05/22/17 | 001945 | S0297 | ALSCO, INC. | ISSUED | 05/22/17 | 270.20 | |
| 05/22/17 | 001946 | S0350 | AT&T - CALNET 3 | ISSUED | 05/22/17 | 57.58 | |
| 05/22/17 | 001947 | S0317 | HcBInte1 | ISSUED | 05/22/17 | 14620.15 | |
| 05/22/17 | 001948 | S0066 | HENRY SCHEIN DENTAL (3194208) | ISSUED | 05/22/17 | 3046.74 | |
| 05/22/17 | 001949 | S0351 | ITSVAVY LLC | ISSUED | 05/22/17 | 690.30 | |
| 05/22/17 | 001950 | S0012 | MAXDENT DENTAL SUPPLY, INC. | ISSUED | 05/22/17 | 518.68 | |
| 05/22/17 | 001951 | S0016 | MCKESSON MEDICAL SURGICAL(54363856) | ISSUED | 05/22/17 | 618.71 | |
| 05/22/17 | 001952 | S0054 | OFFICE DEPOT | ISSUED | 05/22/17 | 275.42 | |
| 05/25/17 | 001953 | S0035 | AT&T | ISSUED | 05/25/17 | 174.35 | |
| 05/25/17 | 001954 | S0119 | FEDEX | ISSUED | 05/25/17 | 26.73 | |
| 05/25/17 | 001955 | S0191 | HENRY SCHEIN MEDICAL (920126) | ISSUED | 05/25/17 | 639.80 | |
| 05/25/17 | 001956 | S0066 | HENRY SCHEIN DENTAL (3194208) | ISSUED | 05/25/17 | 4072.62 | |
| 05/25/17 | 001957 | S0016 | MCKESSON MEDICAL SURGICAL(54363856) | ISSUED | 05/25/17 | 2327.82 | |
| 05/25/17 | 001958 | S0107 | Quantum Labs, Inc. | ISSUED | 05/25/17 | 690.06 | |
| 05/25/17 | 001959 | S0346 | SOMTHIN' FISHY | ISSUED | 05/25/17 | 100.00 | |
| 05/25/17 | 001960 | S0021 | WESTCON MEDICAL | ISSUED | 05/25/17 | 1083.18 | |
| TOTAL \$ | | | | | | 48001.33 | |

**CENTRAL CALIFORNIA DENTAL SURGERY CENTER
ACCOUNTS RECEIVABLE AGING SCHEDULE - 12 MONTH COMPARISON**

| OPEN DENT | TOTAL | 0 - 30 | 30 - 60 | 60 - 90 | 90 - 120 | % < 60 DAYS | % > 90 DAYS |
|------------|---------|---------|---------|---------|----------|-------------|-------------|
| Jun-16 | 667,060 | 279,718 | 94,766 | 48,841 | 243,735 | 56.14% | 36.54% |
| Jul-16 | 661,577 | 252,009 | 75,976 | 55,643 | 277,948 | 49.58% | 42.01% |
| Aug-16 | 632,549 | 239,711 | 57,290 | 37,878 | 297,670 | 46.95% | 47.06% |
| Sep-16 | 583,485 | 206,005 | 59,134 | 18,158 | 300,188 | 45.44% | 51.45% |
| Oct-16 | 533,146 | 172,192 | 53,172 | 14,951 | 292,832 | 42.27% | 54.93% |
| Nov-16 | 543,005 | 183,532 | 37,554 | 20,293 | 301,626 | 40.72% | 55.55% |
| Dec-16 | 474,924 | 133,830 | 35,952 | 15,194 | 289,948 | 35.75% | 61.05% |
| Jan-17 | 506,673 | 227,528 | 32,325 | 16,196 | 230,624 | 51.29% | 45.52% |
| Feb-17 | 577,770 | 251,355 | 76,819 | 29,064 | 220,533 | 56.80% | 38.17% |
| Mar-17 | 629,948 | 313,583 | 84,727 | 26,807 | 204,831 | 63.23% | 32.52% |
| Apr-17 | 611,665 | 265,891 | 93,727 | 48,555 | 203,493 | 58.79% | 33.27% |
| May-17 | 691,287 | 305,589 | 132,745 | 45,484 | 207,470 | 63.41% | 30.01% |
| % OF TOTAL | | 44.21% | 19.20% | 6.58% | 30.01% | 0.00% | |

CENTRAL CALIFORNIA DENTAL SURGERY CENTER
 ACCOUNTS RECEIVABLE
 12 MONTH COMPARISON
 DAYS IN A/R

| | CHANGE | | | | | | | | | | | | | |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Jan-17 | Feb-17 | Mar-17 | Apr-17 | May-17 | Apr-17 | May-17 |
| OPEN DENT | | | | | | | | | | | | | | |
| BEG BALANCE | 578,007 | 667,060 | 661,577 | 632,549 | 583,485 | 533,146 | 543,005 | 474,924 | 506,673 | 577,770 | 629,948 | 611,665 | 629,948 | 611,665 |
| CHARGES | 290,514 | 290,713 | 293,791 | 277,124 | 239,252 | 232,815 | 186,961 | 300,756 | 296,368 | 341,271 | 288,263 | 313,687 | 288,263 | 313,687 |
| PAYMENTS | (180,537) | (279,309) | (306,861) | (312,984) | (276,351) | (208,328) | (244,281) | (254,142) | (309,125) | (271,038) | (292,403) | (218,915) | (292,403) | (218,915) |
| ADJUSTMENTS | (20,924) | (16,887) | (15,958) | (13,204) | (13,240) | (14,629) | (10,761) | (14,865) | 83,855 | (18,056) | (14,144) | (15,150) | (14,144) | (15,150) |
| NET IN(D)CREASE | 89,053 | (5,484) | (29,028) | (49,064) | (50,338) | 9,859 | (68,081) | 31,749 | 71,098 | 52,178 | (18,283) | 79,622 | (18,283) | 79,622 |
| END BALANCE | 667,060 | 661,577 | 632,549 | 583,485 | 533,146 | 543,005 | 474,924 | 506,673 | 577,770 | 629,948 | 611,665 | 691,287 | 611,665 | 691,287 |
| COLLECTION % * | 89.61% | 94.30% | 95.06% | 95.95% | 95.43% | 93.44% | 95.78% | 94.47% | 137.22% | 93.75% | 95.39% | 93.53% | 95.39% | 93.53% |
| ADJUSTMENT % | 10.39% | 5.70% | 4.94% | 4.05% | 4.57% | 6.56% | 4.22% | 5.53% | -37.22% | 6.25% | 4.61% | 6.47% | 4.61% | 6.47% |
| COLLECTION RATIO ** - NOT VALID | 62.14% | 96.08% | 104.45% | 112.94% | 115.51% | 89.48% | 130.66% | 84.50% | 104.30% | 79.42% | 101.44% | 69.79% | 101.44% | 69.79% |
| DAYS IN A/R | 67.26 | 68.70 | 66.51 | 62.30 | 60.54 | 65.96 | 66.30 | 64.69 | 66.32 | 60.42 | 58.79 | 67.43 | 58.79 | 67.43 |

*COLLECTION % = PAYMENTS DIVIDED BY TOTAL PAYMENTS & ADJUSTMENTS.

DENTAL SURGERY CENTER - ATWATER

MONTHLY BILLING BY INSURANCE

Administration

May-17

| | NET | GROSS |
|--------------------------------------|----------------------|----------------------|
| Anesthesia | | |
| *Denti-Cal | 26,796.99 | 117,750.00 |
| Health Comp- Dental | 750.00 | 750.00 |
| Premier Access Insurance | 450.00 | 450.00 |
| | <u>\$ 27,996.99</u> | <u>\$ 118,950.00</u> |
| Dental Common | | |
| FLAT | 5,731.00 | 6,140.00 |
| *Denti-Cal | 191,202.00 | 372,635.00 |
| Ameritas Group Dental Claims | 1,300.00 | 1,300.00 |
| Cigna | 990.00 | 990.00 |
| Delta Dental of California | 1,675.00 | 1,675.00 |
| Delta Dental of Pennsylvania | 875.00 | 875.00 |
| MetLife Dental | 1,949.00 | 1,949.00 |
| Premier Access Insurance | 1,320.00 | 1,320.00 |
| | <u>\$ 205,042.00</u> | <u>\$ 386,884.00</u> |
| Facility Fees | | |
| *California Health and Wellness | 505.30 | 4,150.00 |
| *Central California Alliance | 50,547.76 | 295,625.00 |
| *HPSJ Medi-cal | 16,900.00 | 107,900.00 |
| Anthem Blue Cross | 750.00 | 750.00 |
| Anthem Blue Cross Medi-cal | 1,392.55 | 8,660.00 |
| Blue Cross Blue Shield | 750.00 | 750.00 |
| Blue Shield Of California | 1,500.00 | 1,500.00 |
| Health Net Medi-cal | 6,796.20 | 57,105.00 |
| O/P Medi-cal | 1,249.61 | 10,735.00 |
| Partnership Healthplan of California | 256.80 | 2,075.00 |
| | <u>\$ 80,648.22</u> | <u>\$ 489,250.00</u> |
| | \$ 313,687.21 | \$ 995,084.00 |

| INSURANCE PAYMENTS | | PATIENT PAYMENTS | | ADJUSTMENTS | | INSURANCE WRITEOFFS | |
|--------------------|-----------------------|------------------|---------------------|----------------|----------------------|------------------------------|--------|
| *Central | -48,312.48 | 2654 | -200.00 | DF-Contractual | -3,111.98 | *Central California Alliance | -58.47 |
| *Denti-Cal | -128,250.62 | 3036 | -130.50 | DP-Contractual | -9,874.51 | | |
| *HPSJ Medi-cal | -22,825.00 | 5636 | -796.00 | DA-Contractual | -2,105.45 | | |
| Delta Dental of | -1,200.00 | 5642 | -796.00 | | | | |
| Delta Dental of | -1,107.60 | 5788 | -796.00 | | | | |
| Health Net | -8,656.91 | 5650 | -398.00 | | | | |
| Joint Benefit | -959.00 | 5720 | -398.00 | | | | |
| Merced | -356.30 | 5768 | -796.00 | | | | |
| O/P Medi-cal | -767.89 | 5792 | -397.98 | | | | |
| Partnership | -247.65 | 5787 | -398.00 | | | | |
| United | -1,125.00 | | | | | | |
| | <u>-\$ 213,808.45</u> | | <u>-\$ 5,106.48</u> | | <u>-\$ 15,091.94</u> | | |

| TOTAL ACCOUNTS RECEIVABLE | |
|---------------------------|----------------------|
| Beginning A/R: | 611,664.85 |
| Net Charges: | 313,687.21 |
| Insurance Payments: | -213,808.45 |
| Patient Payments: | -5,106.48 |
| Adjustments: | -15,091.94 |
| Writeoffs: | -58.47 |
| Total A/R: | \$ 691,286.72 |